

1 **Transport Networking Companies Demand and Flow Estimation in New York City**

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1 ABSTRACT

2 Given the burgeoning growth in transport networking companies (TNC) based ride hailing
3 systems and their growing adoption for trip making, it is important to develop modeling
4 frameworks to understand TNC ride hailing demand flows at the system level. We identify two
5 choice dimensions: (1) a demand component that estimates origin level TNC demand at the
6 taxi zone level and (2) a distribution component that analyzes how these trips from an origin
7 are distributed across the region. The origin level demand is analyzed using linear mixed
8 models while flows from origin to multiple destinations is analyzed using a multiple discrete
9 continuous model system (MDCEV). The data for our analysis is drawn from New York City
10 Taxi & Limousine Commission (NYTLC) for twelve months from January through December
11 2018. For our analysis, we examine weekday morning peak hour demand and distribution
12 patterns. The model components are developed using a comprehensive set of independent
13 variables. The model estimation results offer very intuitive results for origin demand and
14 distribution of flows across destinations. We validated the model by predicting trips to
15 destination taxi zones and found that predicted model performs well in identifying high
16 preference destination zones. In addition, elasticity effects are computed by evaluating the
17 percentage change in baseline marginal utility in response to increasing the value of exogenous
18 variables by 10%, 25% and 50% respectively.

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20 *Keywords:* Ride hailing, Taxi zone level demand, Flow distributions, Linear mixed model,
21 Multiple discrete continuous extreme value

1 BACKGROUND AND MOTIVATION

2 Ride hailing services have been available as a mode of transportation since the early 17th
3 century in the form of horse-drawn hackney carriages in Europe. With the advent of the
4 automobile, taxis for hire have been the most common ride hailing transportation alternative.
5 However, ride hailing has undergone a rapid transformation in the recent few years in response
6 to the transformative technological changes including smart mobile availability, ease of hailing
7 a ride using mobile applications, integration of seamless payment systems and real-time driver
8 and user reviews. In fact, the convenience offered by transport networking companies (TNC)
9 such as Uber, Lyft, and Via has allowed for a tremendous growth in ride hailing demand. For
10 example, in New York City, the average daily trips by taxi (yellow taxi) was varying between
11 400 thousand and 500 thousand for the years 2010 and 2014 (1). However, since 2014, with
12 the advent TNC services in the city, the total number of trips have increased. Specifically in
13 2018, the daily trips have increased to more than a million trips with traditional taxi accounting
14 for nearly 300 thousand trips, and TNC services accounting for 700 thousand trips. These
15 trends are not specific to New York City. A recent report analyzing reimbursed travel in the
16 US has found that the share of Uber and Lyft has increased from 8% to 72.5% within 2014-
17 2018 at the cost of taxi and rental car business share (2). The prevalence of TNC services is
18 also not restricted to US. Uber operates in over 60 countries, while Didi Express in China, Ola
19 in India currently capture a large share of the ride hailing market in these countries. The
20 immense growth in market share and the spread of these services across the world illustrate
21 how the ride hailing market has undergone a rapid transformation in a short time frame.

22 The rapid transformation of the ride hailing market coupled with emerging shared
23 mobility service expansions (such as Carshare, Bikeshare, and Scooter share) offers an
24 unprecedented opportunity to address the existing mobility shortcomings in urban regions (as
25 highlighted in a recent TCRP report (3)). In fact, public transit and transportation planning
26 agencies can enhance mobility and accessibility in a region by incorporating these shared
27 transportation alternatives within their planning frameworks to provide holistic mobility
28 options in denser urban regions. Specifically, dense urban regions with well-connected public
29 transit systems can strategically target reducing the reliance on private automobile ownership
30 (and use) by incorporating ride-hailing alternatives in trip planning tools. Further, by
31 examining the spatio-temporal ride hailing data, transit agencies and shared mobility platforms
32 can identify urban pockets with service needs to provide last mile connectivity. Towards
33 understanding these patterns it would be beneficial to understand TNC demand and its spatial
34 distribution in the region.

35 The current research effort contributes to this goal by developing quantitative models
36 of TNC demand and flow distribution patterns. Using data from the NYC Taxi and Limousine
37 commission, we conduct a comprehensive analysis of morning peak hour ride hailing data from
38 Uber, Lyft, Juno and Via from 2018. The study develops (1) a demand component that
39 estimates origin level TNC demand at the taxi zone level and (2) a distribution component that
40 analyzes how these trips from an origin are distributed across the region. The former
41 component is analyzed using linear mixed models and the latter component is analyzed using
42 a multiple discrete continuous model system. The model components are developed using a
43 comprehensive set of independent variables including aggregate trip attributes, transportation
44 infrastructure variables, land use and built environment variables, weather attributes, and
45 temporal attributes. The model estimates are validated using a hold out sample. Further, a
46 policy exercise is conducted to illustrate how the proposed model system can be utilized for
47 evaluating the impact of changes to independent variables.

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1 EARLIER RESEARCH AND CURRENT STUDY

2 Ride hailing in its traditional form has received attention from various researchers (for example
3 see (4) for detailed literature review of traditional taxi services). The research on TNC services
4 is an emerging topic of interest in several fields including computer science, transportation,
5 economics, and social sciences. In our analysis, we restrict ourselves to literature on TNC
6 systems that are directly relevant from a transportation perspective.

7 Earlier research efforts focused on TNC ride hailing can be grouped into two streams.
8 The first stream of studies explored TNC evolution, factors that affected usage, licensing and
9 policy formulation, system level interaction frameworks, pricing mechanisms, and comparison
10 across ride hailing services (with taxis or between various smart phone based ride hailing
11 companies). These studies typically rely on questionnaire interviews, and online surveys for
12 data collection. TNC evolution studies focused on the definition of ride hailing systems, how
13 ride hailing services have evolved over time (5-7), investigated the challenges and
14 opportunities presented by real-time services and highlighted various opportunities for future
15 (8; 9). Djavadian and Chow (10) developed an agent based framework to identify social
16 optimum considering a pricing criterion within a two-sided market system. Zha et al. (11)
17 conducted an aggregate economic analysis of ride-sourcing markets where customers and
18 drivers are matched using an exogenous function. The authors provide guidance to regulators
19 on the mechanisms to improve social welfare. A TCRP report (3) examining shared modes of
20 travel (such as bikesharing, carsharing, and TNC systems) by conducting surveys and
21 interviews across seven urban regions (Austin, Boston, Chicago, Los Angeles, San Francisco,
22 Seattle, and Washington, DC). The study concluded that individuals who adopt shared modes
23 for their travel needs are more open to public transit alternatives. Further, these shared modes
24 can serve as complementary modes to public transit. A set of studies explored the influence of
25 various factors affecting TNC usage. For example, Cramer and Krueger (12) analyzed
26 passenger service times for Uber and taxi across five major cities in the US. The authors
27 concluded that availability of driver-passenger reviews, Uber's flexible labor supply model
28 coupled with inefficient taxi regulations for passenger safety contributed to higher Uber
29 utilization rates. Nie (13) also examined the competition between taxi industry and TNC and
30 interestingly found that taxi industry in Shenzhen, China survived the emergence of
31 ridesourcing. Rayle et al. (14) conducted a trip intercept survey to understand the source of
32 TNC demand and concluded that nearly 50% of the demand is transferred from public transit
33 and driving. Multiple studies explored pricing strategies employed by various ride hailing
34 companies (15-17). Studies examining Uber surge pricing strategies, concluded that surge
35 pricing has a negative impact on demand. Smart et al. (18) compared the performance of Uber
36 and taxi services in terms of waiting time and cost using survey of riders in low income
37 neighborhoods in Los Angeles. The data analysis found that Uber offered lower waiting times
38 and provided service at a lower cost (even under surge pricing).

39 A second stream of studies conducted quantitative analysis using TNC usage data
40 exploring trip patterns (a) to identify factors influencing TNC demand, (b) to understand TNC
41 demand and its relationship with existing transportation modes. Earlier research has found that
42 Uber demand is affected by temporal and weather patterns (19; 20). Other factors that were
43 found to affect ride hailing demand include land use attributes such as lower transit access time
44 (TAT), higher length of roadways, lower vehicle ownership, higher income and more job
45 opportunities (21-23). Studies comparing the emerging ride hailing services with existing
46 services such as public transit and bicycle sharing offer interesting results. Gerte et al. (24)
47 found evidence for shifting taxi demand to smart phone based ride hailing services in New
48 York City. Further, the study also found evidence of substitution relationship between ride
49 hailing and bicycle share systems. Dey et al. (25) also studied the impact of various factors on
50 shifting NYC's TNC services demand from traditional (yellow and green) taxi services.

1 Komaduri et al. (26) analyzed data from RideAustin, to examine the trip length and temporal
2 distribution of the trips. A comparison of the adoption of RideAustin relative to public transit
3 alternatives illustrated that individuals were choosing RideAustin to minimize travel time
4 (highlighting the higher value of time for these travelers). Lavieri et al. (27) employed the same
5 data to develop a two stage framework for TNC demand analysis. The study employs averaged
6 daily TNC origin and distribution flows within a two step procedure. The model components
7 developed include a spatially lagged multivariate count model for TNC demand and fractional
8 split model for trip distribution. Poulsen et al. (28) examined how the two systems that were
9 introduced in the same time performed - Uber and Green taxis - in Manhattan area and found
10 that the growth rate for Uber was substantially higher. Babar and Burtch (29) compared the
11 utilization rate of transit service in the US after the introduction of TNC services and found
12 that utilization rate of bus service dropped while long-haul transit services (such as subway and
13 commuter rail) experienced increasing utilization. The spectrum of quantitative methodologies
14 employed in earlier studies include descriptive analysis, linear regression, logistic regression,
15 difference in difference model and panel based random effects multinomial logit model.

16

17 **Current Study in Context**

18 The review highlights the burgeoning literature on TNC services across the world. However,
19 given that TNCs are a very recent development several dimensions remain uninvestigated.
20 While TNC demand has been examined in earlier research, the temporal and spatial
21 aggregation employed in the past have not allowed for easy integration of these approaches
22 into existing planning frameworks. Further, earlier studies have rarely examined how the TNC
23 demand is distributed across the study region. Of the earlier research efforts Lavieri et al. (27)
24 developed a two stage framework for understanding TNC flow distribution. However, the
25 authors focused on an average model where the two dependent variables were averaged over
26 the study period to conduct the analysis. The averaging process, while simplifying the analysis
27 avoiding repeated measures of data, does not process the rich distributional differences across
28 the data and thus might not be suitable for prediction applications on a daily basis.

29 The primary objective of our research is to develop TNC demand based planning
30 models that can be integrated within existing frameworks or used to augment the outputs from
31 existing demand frameworks. With this primary objective, the current study makes the
32 following contributions. First, the current study develops a TNC demand model at the Taxi
33 zone level for the morning peak hour (represented as pickups in the data). The demand variable
34 is approximated as a continuous variable and a linear mixed model framework is employed to
35 analyze the data. Second, conditional on the origin taxi zone demand, we develop a distribution
36 model to determine TNC flows from the origin to all destinations in the study region. There
37 are two major challenges associated with modeling the TNC flow distribution. First, the
38 destinations for TNC flows from an origin are likely to involve multiple alternatives (as
39 opposed to a single chosen alternative). Second, the potential universal alternative set includes
40 all taxi zones in the system. The multiple discrete continuous approaches that follow Kuhn-
41 Tucker (KT) approaches developed in literature can be adapted to address this choice
42 dimension. In a recent study, Dey et al. (30) developed a similar framework for studying bicycle
43 sharing system flows. MDCEV framework employed in this study has several advantages over
44 the alternative approaches (such as fractional split model or the traditional trip based model).
45 First, the MDCEV model allows us to capture for satiation effects – i.e. as more trips are
46 destined to a zone, there is a drop in the value gained for subsequent trips. The accommodation
47 for such zones can account for potential challenges with high demand to a zone such as
48 unavailability of TNC services. Second, the fractional split model allocates a proportion to an
49 alternative as a function of exogenous variables. Given the functional form, it is theoretically
50 possible that some probability is allocated to each alternative (however small). However, in the

1 presence of a large number of alternatives – as is the case in our context – the proportion
2 allocated to these potentially unchosen alternatives could amount to be a significant value.
3 Thus, it might be necessary to adopt a two-step model where a binary model determines
4 whether a zone is chosen or not and then for these chosen alternatives, a proportion is assigned.
5 The reader would note that destination preferences can also be modeled employing a
6 disaggregate trip level model (such as Faghieh-Imani and Eluru (31) for bikeshare). However,
7 in the absence of any individual specific characteristics an aggregate model reduces the data
8 burden while offering similar insights.

9 The data for our analysis from January 2018 through December 2018 is drawn from
10 NYC Taxi & Limousine Commission (NYTLC). The data provides taxi zonal level daily origin
11 demand and the corresponding flow patterns from the origin to all destinations across the
12 system. The two model components were developed using a host of independent variables
13 including trip attribute, transportation infrastructure variables, land use and built environment
14 variables, weather attributes, and temporal attributes. The model estimation results for the
15 proposed model offers intuitive results. The proposed model was also validated using a hold-
16 out sample and prediction exercise is undertaken.

17 **DATA**

18 **Data Source**

19 New York City with high residential density and large tourist population is an ideal market for
20 ride hailing systems. The NYC Taxi and Limousine Commission (TLC) provides spatially
21 aggregated trip data from all ride hailing companies (taxi, Uber, Lyft, Juno and Via) for public
22 use (<https://www1.nyc.gov/site/tlc/about/tlc-trip-record-data.page>). The trip itinerary dataset
23 for 2018 for Uber, Lyft, Juno and Via was processed to obtain daily morning peak hour TNC
24 usage patterns. The dataset provides information on start and end time of trips, origin and
25 destination defined as taxi zone ID, trip distance and vehicle license number. The trip data was
26 augmented with other sources including: (1) built environment attributes derived from New
27 York City open data (<https://nycopendata.socrata.com>); (2) socio-demographic characteristics
28 at the census tract/zip code level gathered from US 2010 census data; (3) the weather
29 information corresponding to the Central Park station retrieved from the National Climatic
30 Data Center (<http://www.ncdc.noaa.gov/data-access>).
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33 **Sample Formation**

34 A series of data cleaning and compilation exercises were undertaken for generating the sample
35 data for estimation purposes. First, trips with missing or inconsistent information were
36 removed. Second, trips longer than 500 minutes in duration (around 0.5% of all trips) were
37 deleted considering that these trips are not typical ride-sharing trips. These trips could also be
38 a result of two possibilities; either destination of those trips could be outside NYC or due to
39 technical issues the trip information was recorded incorrectly. Third, trips that had the origin
40 and destination outside of NYC taxi zone were also eliminated. Therefore, we focus on trips
41 that originated and were destined within NYC taxi zone region only.
42

43 For the given study period (January 2018 to December 2018), the total number of
44 available taxi zones in NYC was 260. Initially, we aggregated morning peak (6.30 am-9.30am)
45 trip data for each day for each week (total 52 weeks) from each origin taxi zone ID to every
46 possible destination taxi zone ID (260). The average number of daily trips generated and
47 attracted at each taxi zone is presented in Figure 1. In Figure 1, the number of trips generated
48 (Figure 1a) and attracted (Figure 1b) to each taxi zone is categorized into multiple classes from
49 very low to very high. The figures clearly highlight the high TNC usage in Manhattan and
50 airport locations (LaGuardia, John F. Kennedy International Airport and Newark airport).

1 For our analysis, to ensure that holiday weekends that are likely to have a different user
2 patterns do not influence our analysis, we selected morning peak period trip data for 43 weeks
3 without any holidays. The processing of the large sample of trip data is substantially time-
4 consuming and significantly increases the model run times. To obtain a reasonable sample size
5 for model estimation, we sampled following two steps; 1) 150 taxi zones were selected
6 randomly from the total 260 taxi zones and 2) for each taxi zone one weekday was randomly
7 selected for each week.

8 Thus, the data sampled had 150 taxi zone with 43 weekday morning peak trip data
9 during 2018. While the data considered is a sample, the consideration of a reasonably large
10 sample size (6450) allows for robust model estimations. We organized the dataset into two
11 components for our analysis; 1) For zonal level origin demand (aggregating total daily morning
12 peak trip at the origin level) and 2) Trip distribution from origin to destination (aggregating
13 daily morning peak trip at the O-D pair level).

14 15 **Independent Variable Generation**

16 Several independent variables were generated in our study (see Table 1). These can be grouped
17 into five categories: 1) Trip attribute, 2) Transportation infrastructure variables, 3) Land use
18 and built environment variables, 4) Weather attributes, and 5) Temporal attribute.

19 Trip attribute includes the network distance between each origin-destination taxi zone
20 pair estimated using the shortest path algorithm tool of ArcGIS software. While the actual trip
21 might involve a different route, the shortest network distance would be an appropriate indicator
22 of the distance traveled. The variable will serve as a surrogate for travel time. As all the data is
23 for morning peak, the impact of congestion is likely to be affecting all records similarly.

24 Transportation infrastructure attributes created at the taxi zone level include bike route
25 length density (capturing the effect of availability of bicycle facilities on system usage),
26 number of bikeshare stations, length of streets (minor and major streets). Number of subway
27 stations and bus stops in the taxi zone were generated to examine the influence of public transit
28 on rider's preference of destination station.

29 Several land use and built environment variables were considered including population
30 density, job density and establishment density, the number of institutional facilities (schools,
31 colleges, hospitals), the number of point of interests (museums, shopping malls), and the
32 number of restaurants (including coffee shops and bars), total area of parks and commercial
33 space (office, industry, retail) within each taxi zones. Distance of destination from Times
34 Square and airport were estimated by using the shortest path algorithm tool of ArcGIS software.
35 Airport indicator variable for the taxi zone was generated to examine the additional impact of
36 airport destination. Population, job density and median income information was collected from
37 US Census for 2014-2017 and extrapolated for 2018 at the census tract level considering
38 average yearly population change from 2014-2017. Household car ownership information for
39 2018 was used to generate proportion of zero car ownership at taxi zone level to examine the
40 impact of car ownership on riders' destination preferences. Non-motorized vehicle score
41 (average of walk score and bike score) and transit score associated with each taxi zone was
42 considered at the census tract level. Further, crime density and accident density were also
43 generated at taxi zone level. Total number of crimes of all types for previous year (2017) was
44 aggregated at census tract level and crime density was estimated by dividing with the
45 corresponding year's population. In a similar manner, total number of accidents of all kind for
46 each day of 2018 was considered to generate accident density.

47 Weather variables include average temperature, precipitation, and snow for that
48 particular day. Several interaction variables were also created. Seasonality is the only temporal
49 variable considered. We consider winter (December-February), Spring (March-May), Summer
50 (June-August) and Fall (September-November) as dummy variables.

1 **Descriptive Analysis**

2 The data at an aggregate system level in the form of average number of trips by taxi zone for
 3 each week is presented in Figure 2. The various weeks with lower demand correspond to the
 4 weeks with holidays supporting our hypothesis that these weeks have a different demand
 5 pattern. The dependent variable distribution is generated to understand origin level demand and
 6 distribution of these flows across the study region. On average, 384 trips depart from each
 7 origin taxi zone in the morning peak hour and are destined to about 67 alternative taxi zones.
 8 The sample characteristics of the independent variables generated are presented in Table 1.

10 **ECONOMETRIC FRAMEWORKS**

12 **Linear Mixed Model for Station Level Weekly Origin Demand**

13 The taxi zonal level daily pick up demand variable is a continuous value and can be analyzed
 14 using linear regression models. However, the traditional linear regression model is not
 15 appropriate for data with multiple repeated observations. In our empirical analysis, we observe
 16 the daily peak hour demand at the same taxi zone for forty-three weeks. Hence, we employ a
 17 linear mixed modeling approach that builds on the linear regression model while incorporating
 18 the influence of repeated observations for the same station. The linear mixed model collapses
 19 to a simple linear regression model in the absence of any station specific effects.

20 Let $w = 1, 2, \dots, W$ be an index to represent each taxi zone ($W = 150$), $M =$
 21 $1, 2, \dots, 43$ be an index to represent the various day of weeks of data compiled for each pick
 22 up taxi zone. The dependent variable (daily peak hour demand) is modeled using a linear
 23 regression equation which, in its most general form, has the following structure:

$$y_{mw} = \beta X_{mw} + \varepsilon_{mw} \quad (1)$$

24 where y_{mw} is the natural logarithm of weekly demand, X is an $K \times 1$ column vector of
 25 attributes and the model coefficients, β , is an $K \times 1$ column vector. The random error term,
 26 ε_{mw} , is assumed to be normally distributed across the dataset. In our analysis, the repetitions
 27 over days can result in common unobserved factors affecting the dependent variable. While a
 28 full covariance matrix can be estimated for the unobserved correlations, as we are selecting 43
 29 random days from a sample of 43 weeks for each taxi zone, we decided to employ a simpler
 30 covariance structure. The exact functional form of the covariance structure assumed is shown
 31 below:

$$\Omega = \begin{pmatrix} \Omega^2 + \Omega_1^2 & \Omega_1 & \dots & \Omega_1 \\ \Omega_1 & \Omega^2 + \Omega_1^2 & \dots & \Omega_1 \\ \vdots & \vdots & \ddots & \vdots \\ \Omega_1 & \Omega_1 & \dots & \Omega^2 + \Omega_1^2 \end{pmatrix} \quad (2)$$

32 The covariance structure restricts the covariance across all forty-three records to be
 33 the same. The parameters estimated in this correlation structure are Ω and Ω_1 . The parameter
 34 Ω represents the error variance of ε , Ω_1 represents the common correlation factor across daily
 35 records. The models are estimated in SPSS using the Restricted Maximum Likelihood
 36 Approach (REML). The REML approach estimates the parameters by computing the likelihood
 37 function on a transformed dataset. The approach is commonly used for linear mixed models
 38 (32).

40 **MDCEV Model for Destination Choice**

41 According to Bhat et al. (33), we consider the following functional form for utility in this paper,
 42 based on a generalized variant of the translated Constant Elasticity of Substitution (CES) utility
 43 function:

$$U(x) = \sum_{i=1}^I \frac{\gamma}{\alpha} \lambda_i \left\{ \left(\frac{x_i}{\gamma} + 1 \right)^\alpha - 1 \right\} \quad (3)$$

1 where $U(x)$ is a quasi-concave, increasing, and continuously differentiable function with
 2 respect to the consumption quantity ($I \times 1$)-vector ($x_i \geq 0$ for all i), and λ_i associated with drop
 3 off taxi zone i . λ represents the baseline marginal utility ($\lambda_i > 0$ for all i), γ is a translation
 4 parameter (γ should be greater than zero) which enables corner solutions while simultaneously
 5 influencing satiation and α influences satiation ($\alpha \leq 1$).

6 The KT approach employs a direct stochastic specification by assuming the utility
 7 function $U(x)$ to be random over the population. A multiplicative random element is
 8 introduced to the baseline marginal utility for each good (in our case destination) as follows:

$$\lambda(y_{iw}, \rho_{iw}) = \exp(\delta y_{iw} + \rho_{iw}) \quad (4)$$

9 where y_{iwq} is a set of attributes characterizing drop off taxi zone i during day w , δ corresponds
 10 to a column vector of coefficients, and ρ_{iw} captures idiosyncratic (unobserved) characteristics
 11 that impact the baseline utility for destination stations. The overall random utility function of
 12 Equation (3) then takes the following form:

$$U(x) = \sum_{i=1}^I \frac{\gamma}{\alpha} \exp(\delta y_{iw} + \rho_{iw}) \left\{ \left(\frac{x_i}{\gamma} + 1 \right)^\alpha - 1 \right\} \quad (5)$$

13 Following (34; 35), consider a generalized extreme value distribution for ρ_i and assume
 14 that ρ_{iw} is independent of y_{iw} ($i = 1, 2, \dots, I$). The ρ_{iw} 's are also assumed to be independently
 15 distributed across alternatives with a scale parameter normalized to 1. Due to the common role
 16 of γ and α , it is very challenging to identify both γ and α in empirical application (see (35) for
 17 detailed discussion). Hence, either γ or α parameter is estimated. When the α - profile is used,
 18 the utility simplifies to:

$$U(x) = \sum_{i=1}^I \frac{1}{\alpha} \exp(\delta y_i + \rho_i) \{ (x_i + 1)^\alpha - 1 \} \quad (6)$$

19 When the γ - profile is used, the utility simplifies to:

$$U(x) = \sum_{i=1}^I \gamma \exp(\delta y_i + \rho_i) \ln \left(\frac{x_i}{\gamma} + 1 \right) \quad (7)$$

20 In this study, γ - profile is used. Finally, the probability that an pick up taxi zone has flows to
 21 the first D drop-off taxi zones $D \geq 1$ is:

$$P(e_1^*, e_2^*, e_3^*, \dots, e_D^*, 0, 0, \dots, 0) = \left[\sum_{n=1}^D d_n \right] \left[\sum_{n=1}^D \frac{1}{d_n} \right] \left[\frac{\prod_{n=1}^D e^{U_n}}{(\prod_{d=1}^K e^{U_d})^D} \right] (D - 1)! \quad (8)$$

22 where $(\sum_{n=1}^D m_n) (\sum_{n=1}^D 1/m_n)$ is defined as Jacobian form for the case of equal unit prices
 23 across goods (35) where, $m_n = \left(\frac{1-\alpha}{e_n^* + \gamma} \right)$.

1 Unlike the traditional MDCEV model, in our context, the number of alternatives is
2 substantially larger. Hence, we resort to estimating a generic parameter for each exogenous
3 variable across alternatives (analogous to how multinomial logit based location choice models
4 are estimated with a single utility equation).

5 6 **ESTIMATION RESULTS**

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8 The model estimation results from the two models are discussed – TNC demand model
9 followed by the trip distribution model results. The reader would note that variable selection
10 was guided by earlier research on emerging modes of transportation such as bikeshare and
11 TNC. From the universal set of variables we tested, variables that were significant at 95%
12 confidence interval and offered intuitive results were included in the models.

13 14 **Trip Demand Model**

15 16 *Model Fit Measures*

17 A linear regression model was estimated at first as benchmark for evaluating the linear mixed
18 model. To compare these two models, a Log-likelihood ratio (LR) test was computed. The LR
19 value was found to be 1915 which was higher than any corresponding chi-square value for 2
20 degrees of freedom. Based on the LR test statistic, we can conclude that the linear mixed model
21 outperforms the simple linear regression model and offers satisfactory fit for the station level
22 demand.

23 24 *Linear Mixed Model Results*

25 The linear mixed model estimation results for morning peak hour TNC origin demand are
26 presented in Table 2. The model estimation results offer intuitive findings. TNC demand, as
27 expected is positively associated with population density. Increased median income of
28 households within the taxi zones is found to increase demand for TNC trips (see (18; 22) for
29 similar results). The presence of airport in the taxi zone also contributes to increased TNC
30 demand. Higher number of trips are likely to be generated from taxi zones with higher
31 population than lower populated zones. The presence of different institutional facilities (such
32 as schools, colleges, hospitals, and office) in the taxi zones increases the zonal demand. The
33 presence of discretionary opportunities such as a higher presence of restaurants and sidewalk
34 café also drives TNC demand. Taxi zones with higher proportion of residential area is
35 positively associated with Peak hour morning TNC flows. The result illustrates the adoption of
36 TNC service for morning commute activities from these zones. The results for precipitation
37 variables highlight that in the presence of precipitation individuals are likely to make a trip via
38 TNC services (see (19) for similar result). The results also indicate a positive influence of
39 summer and fall season compared to winter and spring season. The finding is in line with earlier
40 research (19). The result is also possibly reflecting the increased tourist activity during these
41 seasons.

42 43 *Correlation Parameters*

44 In the linear mixed model, we estimate a parameter that recognizes the repeated measures of
45 data for each taxi zone. The correlation parameter is statistically significant highlighting the
46 role of common unobserved factors influencing the demand from taxi zones.

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1 **TNC Distribution Model**

3 *Model Fit Measures*

4 The final log-likelihood values for the estimated MDCEV model and equal probability
5 MDCEV model are -1531122.801 and -1712633.216 respectively. The log-likelihood ratio
6 (LR) test-statistic of comparison between the final model and the equal probability model is
7 363020.830. The LR test-statistic value is significantly higher than the corresponding chi-
8 square value for 22 additional degrees of freedom highlighting that the MDCEV distribution
9 model offers a reasonable fit.

11 *MDCEV Model Results*

12 The model results of TNC morning peak hour distribution model are presented in Table 3. The
13 presentation of results is organized by the various variable categories. The reader would note
14 that a single utility equation is estimated for all the destination zones (analogous to location
15 choice model estimation for large number of alternatives). A positive (negative) coefficient
16 indicates an increase (decrease) in the variable results in increasing the utility of the alternative
17 destination.

19 Land Use and Built Environment Attributes

20 Zones located in census tracts with higher population density are more likely to be chosen as
21 destination locations. Similarly, job density also impacts destination preference positively. The
22 results together point towards the adoption of TNC services for daily commute trips (see
23 (Correa et al. (22) for similar result). Taxi zones with high income are preferred destination
24 zones for TNC services. The model parameter for taxi zone level zero car household proportion
25 highlights the increased adoption of TNC services among these zones (Correa et al. (22) found
26 similar association with lower vehicle ownership households).

27 As expected, increased transit accessibility within a taxi zone increases the likelihood
28 of the zone being chosen as a destination. On the other hand, the results indicate that zones
29 with higher non-motorized score are less preferred destinations. While the result seems
30 counterintuitive, it might be alluding to potential competition between TNC ride hailing and
31 bicycle sharing systems in these zones. The presence of activity opportunities in the forms of
32 restaurants and cafes, institutional facilities, and recreational centers and point of interests
33 (POI) are positively associated with the destination zone preference. Taxi zone with higher
34 commercial area serves as an attraction for TNC demand. The increase in land use mix value
35 (range between 0 and 1) has a positive impact on destination zone preference.

36 The presence of airport in the destination taxi zone, as expected, increases the
37 preference for the zone. The model also considers the influence of another major landmark in
38 the region - Times Square. The parameter indicates that as the taxi zone is further from Times
39 Square the preference of the zone as a destination reduces. The result illustrates how Times
40 Square and its proximal zones serve as attraction centers for regular and tourist travel.

42 Trip Attributes

43 In the current research context, a negative coefficient was obtained for network distance of O-
44 D pair. With the increasing distance to the destination, TNC demand distribution propensity
45 reduces.

47 Transportation Infrastructure and Attributes

48 Several transportation infrastructure variables were considered in the demand distribution
49 models. Of these variables, bike lane density, bikeshare stations, street length, bus stops and
50 subway stations presented significant impacts on destination preferences. Taxi zones with

1 higher bike length density (defined as ratio of bike length to overall roadway length) reduce
2 the preference for the destination zone. The negative association with number of bikeshare
3 stations within a taxi zone highlights that TNC demand is likely to be lower for a destination
4 zone with more bikeshare stations. It is possible that the result alludes to potential competition
5 between these modes for the last mile connectivity. It would be interesting to explore these
6 differences further in future studies. An increase in the street length within the destination zones
7 results in an increased likelihood of the zone being chosen as destination (similar to findings
8 of Correa et al. (22)). As the number of bus stops and subway stations in the taxi zone increases,
9 we observe increased preference for that destination. The coefficient actually indicates a
10 potential complementarity between TNC flows and transit flows. TNC users might use public
11 transit for large portions of their trip and then use TNC for their final travel to the destination.
12

13 Temporal and Weather Attributes

14 The reader would note that temporal and weather attributes cannot be considered directly in
15 destination distribution model. Hence, we interacted these variables with destination specific
16 variables such as network distance and distance to Times Square. The results offer interesting
17 results. In Winter, the negative influence of network distance increases further indicating that
18 shorter trips are preferred (relative to other months). The temperature variable interacted with
19 network distance indicates that the influence of network distance is moderated by higher
20 temperature i.e. as temperature increases the negative impact of network distance reduces. The
21 precipitation variable interacted with network distance and distance to Times Square highlights
22 the increase in sensitivity to travel time under precipitation conditions. The weather variables
23 as a whole highlight how TNC distance impact is lower in good weather relative to poor
24 weather.
25

26 Satiation Parameter

27 We used distance to Times Square from taxi zones as a satiation parameter. In MDCEV model,
28 the satiation parameter captures the extent of decrease in marginal utility across different
29 destination zones. The satiation parameter is statistically significant at 95% confidence level,
30 thereby implying that there are clear satiation effects in destination choice as distance of
31 destination from Times Square increases. To elaborate, as the zone is further away from Times
32 Square, the satiation impacts are higher indicating fewer trips will be made to the zone.
33

34 **VALIDATION ANALYSIS RESULTS**

35 For validation purpose, a hold-out sample was prepared following the same procedure used to
36 extract the estimation sample. After extracting 150 taxi zones for our base dataset, the
37 remaining 110 taxi pick up zones were set aside for validation. Then we randomly chose 43
38 days from 43 corresponding weeks throughout the year for these 110 zones. The same approach
39 of data preparation employed for estimation sample is exercised for validation sample (110
40 origins x 43 days x 260 destinations). Using the validation data, the model results from the
41 estimation sample were used to generate a prediction measure in the form of predictive log-
42 likelihood. The difference in the log-likelihood for the predicted and equal probability model
43 is 3626720.830 units clearly highlighting the enhanced fit of the proposed model.

44 To further highlight the applicability of estimated model for predicting destination
45 choice conditional on the origin, we estimated destined trips from each origin for each day at
46 disaggregate level. Note that, zero trips to any destination for a week was also considered. To
47 identify the preferred destination zones, top 10 percentile of preferred destination zones was
48 captured for each pickup zone and validated with the top 10 percentile predicted destination
49 zones. For the performance evaluation, we compute the correctly classified predicted trips for
50 top 10 percentile destined zones for each taxi zone considering the total trips throughout the

1 year. The reader would note that about 71% of the top destination zones were correctly
2 classified. To provide a visual representation, we selected 5 random taxi zones from 5 NYC
3 boroughs and predicted the top 10 percentile destination zones for them considering average
4 daily morning peak hour trips throughout the year and compared them with observed top
5 destination zones for that particular zone (See Figure 3). Across the five boroughs, based on
6 the observed and predicted measures from the Figure, taxi zones situated in Brooklyn offered
7 the best prediction performance while taxi zone from Staten Island has inferior prediction
8 performance. Overall, the two validation exercises, highlight the applicability of the proposed
9 approach for TNC demand and distribution prediction.

11 POLICY ILLUSTRATION

12 The model results from Table 3 provide an indication of how the exogenous variables affect
13 the network flows considering destination choice. However, they cannot provide the exact
14 magnitude of the effect of these exogenous variables. Hence, elasticity effects computation
15 considering changes of baseline marginal utility was used to evaluate the impact of exogenous
16 variables on destination choice. The elasticity effects are computed by evaluating the
17 percentage change in marginal utility of an alternative in response to increasing the value of
18 exogenous variables from best fit model by 10%, 25% and 50% respectively. We selected five
19 independent variables for presentation including job density, median income, network distance,
20 institutional facilities and bus stops and subway stations. The computed elasticities are
21 presented in Figure 4. Based on elasticity effects results in Figure 4, following observations
22 can be made. *First*, the elasticity estimate for job density variable indicates that about 6.5,
23 and 37% increase in utility happens due to 10, 25 and 50% change in the independent variable.
24 All the other results can be interpreted similarly. *Second*, rank order of the top three significant
25 variable in terms of changes for the utility without considering positive or negative impact
26 include network distance, job density and median income. *Third*, network distance between O-
27 D can be considered as a proxy for travel time. The increasing value of this variable provides
28 a snapshot of the impact of additional travel time due to traffic congestion or other safety
29 incidents. Overall, the elasticity analysis results provide an illustration on how the proposed
30 model can be applied to determine the critical factors contributing to increase in utility to
31 choose a taxi zone as destination.

33 CONCLUSIONS

34 Given the burgeoning growth in ride hailing systems and their growing adoption for trip
35 making, it is important to develop modeling frameworks to understand ride hailing demand
36 flows at the zonal level. The current research effort contributes to this goal by developing
37 quantitative models of TNC demand and flow distribution patterns. We identify two choice
38 dimensions: (1) a demand component that estimates origin level TNC demand at the taxi zone
39 level and (2) a distribution component that analyzes how these trips from an origin are
40 distributed across the region. The origin level demand is analyzed using linear mixed models
41 while flows from origin to multiple destinations is analyzed using a multiple discrete
42 continuous model system (MDCEV).

43 The data for our analysis is drawn from New York City Taxi & Limousine Commission
44 (NYTLC) for twelve months from January through December 2018. For our analysis, we
45 examine weekday morning peak hour demand and distribution patterns. The model
46 components are developed using comprehensive set of independent variables including
47 aggregate trip attributes, transportation infrastructure variables, land use and built environment
48 variables, weather attributes, and temporal attributes. The model estimation results provide
49 intuitive findings for both zonal level demand and flow distribution behavior. The model
50 estimates are validated using a holdout sample set aside. The data fit relative to the equal

1 probability MDCEV model highlighted the significant improvement in data fit for the
2 estimated model. Several prediction exercises were also conducted to illustrate the value of the
3 proposed model framework including identifying the top 10 percentile destinations and
4 elasticity effect of changes to independent variables. The policy analysis results offer intuitive
5 results and provide a mechanism for transportation planners to evaluate the impact of various
6 changes on TNC demand and distribution.

7 The framework developed can be employed by planning agencies to evaluate how TNC
8 originate in the region and their distribution. The model framework can be employed to
9 evaluate how TNC flows in the future evolve as a function of various attributes. The future
10 TNC flow prediction can be used to explore TNC flow inequity and potential mobility impacts
11 of transportation infrastructure. The reader would note that while estimating the distribution
12 component model (MDCEV) might be involved for practitioners, its application for prediction
13 is not as involved and is relatively easier with tools available in open source platforms such as
14 R.

15 This paper is not without limitations. Given the large number of alternatives, the model
16 run times were substantially long affecting number of specifications we can test. In this context,
17 another potential avenue for future research is the consideration of sampling for MDCEV
18 models (similar to sampling in MNL models). It might also be interesting to evaluate the
19 proposed approach with the approach proposed in Lavieri et al. (27), and/or the traditional trip
20 distribution approaches. Empirically, several improvements can be considered in future
21 research. It would be useful to examine the bikeshare flows between various zones and their
22 impact on TNC flows. The model developed might also benefit from the consideration of transit
23 connectivity between taxi zones in the region.

24 **AUTHOR CONTRIBUTION STATEMENT**

25 The authors confirm contribution to the paper as follows: study conception and design: Naveen
26 Eluru, Bibhas Kumar Dey; data collection: Bibhas Kumar Dey; model estimation and
27 validation: Bibhas Kumar Dey; analysis and interpretation of results: Bibhas Kumar Dey,
28 Sudipta Dey Tirtha, Naveen Eluru; draft manuscript preparation: Bibhas Kumar Dey, Sudipta
29 Dey Tirtha, Naveen Eluru. All authors reviewed the results and approved the final version of
30 the manuscript.

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- 1 **Figure 1(a) Trip generation at taxi zones**
- 2 **Figure 1(b) Trip attracted at destined taxi zones**
- 3 **Figure 1 Ride hailing trips in NYC's taxi zone level.**
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- 5 **Figure 2 Trip Rates of TNC demand by week.**
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- 7 **Figure 3(a) Manhattan**
- 8 **Figure 3(b) Brooklyn**
- 9 **Figure 3(c) Bronx**
- 10 **Figure 3(d) Queens**
- 11 **Figure 3(e) Staten Island**
- 12 **Figure 3 Top 10 percentile destined zones for randomly selected pickup zones from 5**
- 13 **NYC borough.**
- 14
- 15 **Figure 4 Elasticity effects considering change in marginal utilities.**

1 **Table 1 Descriptive Summary of Sample Characteristics**

Variable Names	Definition	Descriptive		
		Minimum	Maximum	Mean
Dependent Variables				
Trip Demand				
Total Trip (Daily per Origin)	Total number of daily morning peak hour trips made in an origin taxi zone	1.0	1983.0	384.0
Destination Choice				
Alternative Destination Chosen	Total number of alternative taxi zone chosen as destination	1.0	171.0	66.0
Total Trip (Daily O-D Pair)	Total number of daily morning peak hour trips destined to a taxi zone	0.0	542.0	1.5
Independent Variables				
Trip Attributes				
Network Distance (m x 10 ⁻⁶)	Shortest distance between taxi zones	0.0	55.5	2.43
Land Use and Built Environment Attributes				
Population Density	Population in the taxi zone /Total area of the taxi zone in square meters	0.0	0.6	0.1
Employment Density	Total number of jobs in taxi zone /Total number of populations in taxi zone	0.0	1.0	0.6
Median Income (10 ⁶)	Median person income in taxi zone	0.0	1.6	0.7
Proportion of Zero Car HH	Zero Car Ownership HH in the taxi zone /All HH in the taxi zone	0.0	0.9	0.5
Facilities	Total number of institutional facilities in taxi zone	0.0	660.0	210.9
Point of Interests	Number of point of interests in the taxi zone	0.0	487.0	120.3
Park and Recreational Centers	Total number of park and recreational centers in the taxi zone	0.0	8.0	0.9
Restaurants	Total number of restaurants in the taxi zone	0.0	1287.0	146.3
Sidewalk Cafe	Total number of sidewalk café in the taxi zone	0.0	491.0	113.4
Theaters	Total number of theaters in the taxi zone	0.0	23.0	0.1
Commercial Area (m ² x 10 ⁻⁶)	Total commercial area of the taxi zone in square meters	0.0	73.8	11.7
Residential Area (m ² x 10 ⁻⁶)	Total residential area of the taxi zone in square meters	0.0	56.1	18.9
Office Area (m ² x 10 ⁻⁶)	Total office area of the taxi zone in square meters	0.0	62.3	42.9
Park Area (m ² x 10 ⁻⁶)	Total park area of the taxi zone in square meters	0.0	57.2	5.9
Land use mix	Land use mix = $\left[\frac{-\sum_k (p_k \ln p_k)}{\ln N} \right]$, where k is the category of land-use, p is the proportion of the developed land area devoted to a specific land-use, N is the number of land-use categories in a Taxi zone	0.0	0.9	0.3
Crime Density	Total number of per capita crimes that occurred in the previous year in the taxi zone	0.0	113.5	89.6
Accidents Density	Total number of per-capita accidents in the taxi zone	0.0	0.1	0.0

Street Length (m x 10 ⁻⁶)	Street length of all type in meter per taxi zone	0.0	0.8	0.1
Bike Lane Density	Ratio of bike length to street length	0.0	0.5	0.1
Walk Score	Walk Score in the taxi zone	0.0	100.0	90.1
Bike Score	Bike Score in the taxi zone	0.0	95.0	72.1
Transit Score	Transit Score in the taxi zone	0.0	100.0	88.1
Non-motorized Vehicle Score	Non-motorized (Walk and Bike) Score in the taxi zone	0.0	97.5	81.6
Distance to Times Square (m x 10 ⁻³)	Shortest Distance to Times Square in miles	0.0	43.6	2.7
Distance to Airport (m x 10 ⁶)	Distance to the nearest airport from each taxi zone	0.0	11.2	2.2
Transportation Infrastructure Attributes				
Bike Share Station	Total number of bikeshare stations in the taxi zone	0.0	27.0	2.2
Bus Stops	Total number of bus stops in the taxi zone	0.0	55.0	20.0
Subway Stations	Total number of subway stations in the taxi zone	0.0	14.0	2.9
Weather Attributes				
Temperature (°F)	Average temperature in a day	24.0	86.0	60.1
Precipitation	Average precipitation in a day	0.0	3.0	0.2
Snow (inch)	Average snow depth in a day	0.0	8.0	0.2
Categorical Variable	Definition	Frequency (%)		
Temporal Attributes				
Season	Spring (March-May)	30.2		
	Summer (June-August)	27.9		
	Fall (September-November)	23.3		
	Winter (December-February)	18.6		
Built Environment and Land Use Attributes				
Historic District	Presence of origin on historic district or not	29.7		
Airport Indicator	Airport within the Taxi Zone	1.2		

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1 **Table 2 Linear Mixed Model Results for TNC Origin Demand**

Parameter	Estimates	t-stats
Intercept	-1.679	-3.903
Land Use and Built Environment Attributes		
Population Density	1.261	8.869
Median Income ($\times 10^{-6}$)	8.035	4.079
Airport as an Indicator	0.804	4.079
Number of Institutional Facilities in a Taxi Zone ($\times 10^{-3}$)	0.195	1.655
Number of Restaurants and Side cafe in a Taxi Zone ($\times 10^{-3}$)	0.316	2.803
Residential Area ($\text{m}^2 \times 10^{-6}$)	0.316	2.803
Temporal Attributes		
Precipitation (cm)	3.740	26.106
Season: Summer and Fall (Base: Winter and Spring)	1.548	8.574
Correlation Parameters		
Ω	5.253	56.116
Ω_1	3.776	8.429
Restricted Log-Likelihood	37161.892	
Sample Size	6450	

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1 **Table 3 MDCEV Model Results**

Parameter	Estimates	t-stats
Land Use and Built Environment Attributes		
Population Density	0.462	22.824
Job Density	1.122	45.023
Median Income ($\times 10^{-6}$)	5.445	67.210
Proportion of Zero Car HH	1.376	78.465
Transit Score ($\times 10^{-2}$)	0.958	30.103
Non-motorized vehicle score ($\times 10^{-2}$)	-1.807	-51.698
Number of Restaurants and sidewalk café in Taxi Zone ($\times 10^{-3}$)	0.438	42.622
Number of Institutional Facilities in Taxi Zone ($\times 10^{-3}$)	0.194	8.528
Number of Point of Interests and Recreational Points in Taxi Zone ($\times 10^{-3}$)	1.401	41.801
Commercial Area ($\text{m}^2 \times 10^{-6}$)	1.641	87.265
LU Mix	0.723	35.999
Airport Indicator	3.702	335.179
Times Square Distance ($\text{m} \times 10^{-3}$)	-0.378	-66.091
Trip Attributes		
Network Distance ($\text{m} \times 10^{-3}$)	-2.547	-174.790
Transportation Infrastructure and Attributes		
Bike Lane Density in Taxi Zone	-0.730	-22.787
Number of Bikeshare Stations in Taxi Zone ($\times 10^{-2}$)	-0.108	-26.258
Street Length in Taxi Zone ($\text{m} \times 10^{-3}$)	0.106	3.348
Number of Bus Stops and subway stations in Taxi Zone ($\times 10^{-3}$)	1.174	62.354
Temporal and Weather Attributes		
Network Distance ($\text{m} \times 10^{-3}$) x Winter	-0.577	-5.659
Network Distance ($\text{m} \times 10^{-3}$) x Temperature ($^{\circ}\text{F} \times 10^{-2}$)	2.460	10.983
Times Square Distance ($\text{m} \times 10^{-3}$) x Precipitation (cm)	-0.031	-7.267
Network Distance ($\text{m} \times 10^{-3}$) x Precipitation (cm)	-0.721	-13.517
Satiation Parameters		
Times Square Distance ($\text{m} \times 10^{-3}$)	0.087	42.497
Log-Likelihood at Convergence	-1531122.801	
Sample Size	6450	

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