

# UNDERSTANDING THE FACTORS AFFECTING AIRPORT LEVEL DEMAND (ARRIVALS AND DEPARTURES) USING A NOVEL MODELING APPROACH

Presented By:  
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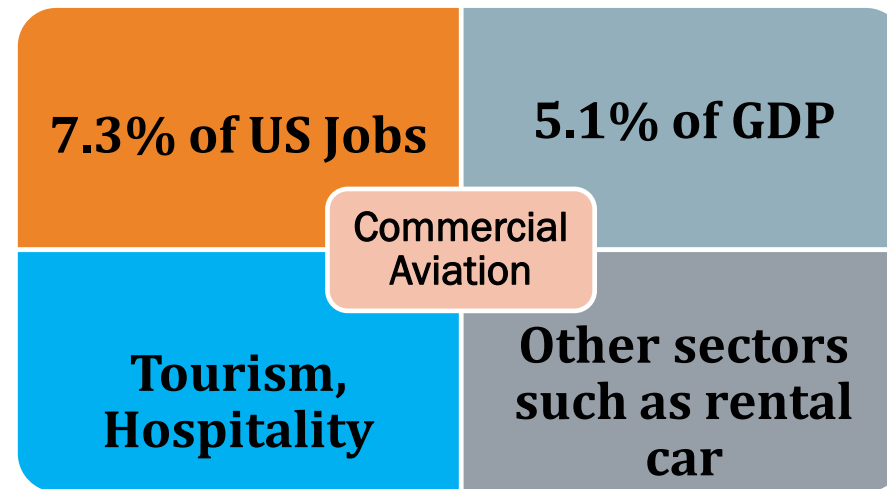
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# PRESENTATION OUTLINE

- Background
- Objective
- Contributions of the Current Study
- Econometric Methodology
- Dataset Description
- Model Selection
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- Summary

# BACKGROUND

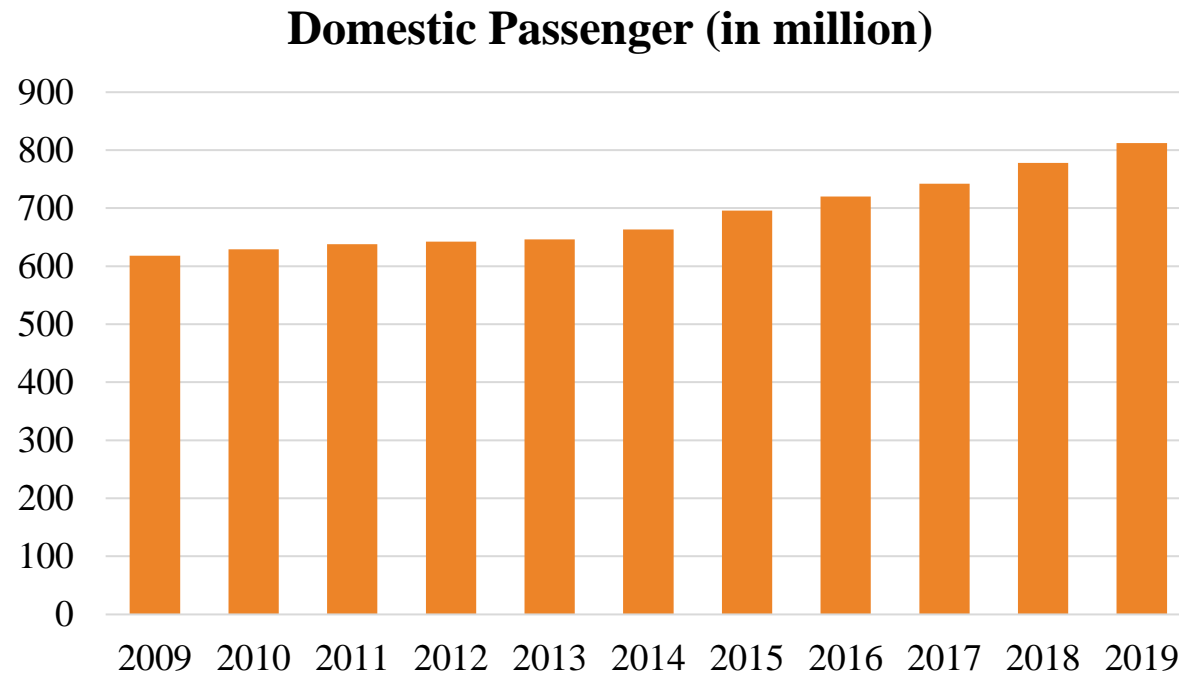
- Commercial aviation sector is a significant contributor to the US economy



- An important metric to examine the health of this sector is passenger demand at airports

# BACKGROUND

- Airline passenger demand and revenue has steadily increased between 2009 and 2019



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# BACKGROUND

- Understanding the factors influencing airline demand at various airports will be of utmost importance to the industry
- Long-term planning:
  - Airport runway and terminal design
  - Expansion
  - Intermodal transportation facilities
- Operational decisions:
  - Crew management for airport services

# OBJECTIVE

- In this study, we identify the key factors of quarterly air passenger arrivals and departures at the airport level
- Dependent Variable:
  - Passenger trips (sourced from BTS) aggregated at the quarter and origin and destination airport
  - Natural logarithm of aggregated arrivals and departures
  - Discretized dependent variables (14 categories:  $\leq 3$ ;  $>3-4$ ;  $>4-5$ ,  $>5-6$ ,  $>6-7$ ,  $>7-8$ ,  $>8-9$ ,  $>9-10$ ,  $>10-11$ ,  $>11-12$ ,  $>12-13$ ,  $>13-14$ ,  $>14-15$  and  $>15$ )
- The current study develops a joint panel generalized ordered probit model system

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# CONTRIBUTIONS OF THE CURRENT STUDY

- The first contribution of our study to the literature arises from spatial and temporal data enhancement
- Spatially, the proposed research is conducted at the disaggregate resolution of airport to better incorporate the local factors
- In our study, we conduct our analysis considering 510 airports across the country
- Temporally, the current study examines airline demand at a quarterly level for five annual time points

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# CONTRIBUTIONS OF THE CURRENT STUDY

- Also, in our study we consider two airport level variables - arrivals and departures
- The second contribution of the research is on empirically examining the appropriate hierarchy of unobserved factors that affect airline demand
- Finally, earlier research has predominantly considered linear regression and its variants
- Linear regression models impose a linear restriction on parameter impacts for independent variables



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# CONTRIBUTIONS OF THE CURRENT STUDY

- To address this limitation, we recast a recently developed model structure referred to as the grouped response framework
- We translate the scale of the latent propensity to actual observed data
- In the proposed approach, with observed thresholds, we can estimate the variance of the error term
- With finely categorized data, the model will represent a non-linear version of the traditional linear regression
- The proposed framework can be employed to generate a prediction output that is analogous to the linear regression model

# ECONOMETRIC METHODOLOGY

- In this study, the dependent variable is airline demand including air passenger arrivals and departures at the airport level
- We employ joint panel GOP model to analyze the airline data

$$D_{qrtl}^* = (\alpha_r' + \gamma_{qr}')x_{qrtl} + (\eta_k)x_{qrtl} + \varepsilon_{qrtl}, D_{qrtl} = j \text{ if } \psi_{j-1} < D_{qrtl}^* \leq \psi_j$$

- In our case, we consider  $J = 14$  and thus the 15  $\psi$  values are as follows:  $-\infty, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15$  and  $+\infty$
- Variance vectors for arrivals and departures:  $\lambda_{Dr} = \exp(\theta_r' x_{qrtl})$
- Threshold specific deviations:  $\rho_{jr} = \tau_{jr}' x_{qrtl}$

# ECONOMETRIC METHODOLOGY

- Probability expressions for the air travel demand category:

$$P(D_{qrtl})|\gamma, \eta = \Lambda \left[ \frac{\psi_j - ((\alpha'_r + \gamma'_{qr})x_{qrtl} + (\eta_k)x_{qrtl} + \rho'_{jr})}{\lambda_{Dr}} \right] - \Lambda \left[ \frac{\psi_{j-1} - ((\alpha'_r + \gamma'_{qr})x_{qrtl} + (\eta_k)x_{qrtl} + \rho'_{j-1,r})}{\lambda_{Dr}} \right]$$

- Joint likelihood for airport level quarterly arrivals and departures:

$$L_q|\Omega = \prod_{t=1}^T \prod_{l=1}^L \prod_{r=1}^2 \prod_{j=1}^J [P(D_{qrtl})|\gamma, \eta]^{d_{qrtlj}}$$

- Unconditional likelihood function:  $L_q = \int_{\Omega} (L_q|\Omega) d\Omega$

- Likelihood function:  $LL = \sum_{q=1}^Q \ln L_q$

# ECONOMETRIC METHODOLOGY

- The current study also outlines the formula for generating the demand prediction
- The continuous latent propensity score ( $D_{qrtl}^*$ ) generated serves as the estimate of airline demand
- In the presence of alternative specific variables ( $\rho_{jr}$ ), the latent propensity score needs to be adjusted

$$p_{qrtl} = (\alpha'_r + \gamma'_{qr})x_{qrtl} + (\eta_k)x_{qrtl} + \sum_{j=2}^J (\alpha'_r x_{qrtl} > (\psi_j - \rho_{jr})) \times \rho_{jr}$$

# ECONOMETRIC METHODOLOGY

- The adjusted  $R^2$  measure represents the squared error in the model
- The squared error might not penalize the error in observations adequately
- In this study, an equivalent linear regression log-likelihood was generated

$$(D_{qrtl}) = \Lambda \left[ \frac{\psi_j - (\omega_r' x_{qrtl})}{\kappa_r} \right] - \Lambda \left[ \frac{\psi_{j-1} - (\omega_r' x_{qrtl})}{\kappa_r} \right]$$

- Where,  $\omega$  and  $\kappa^2$  represent the vector of coefficients and the error variance respectively

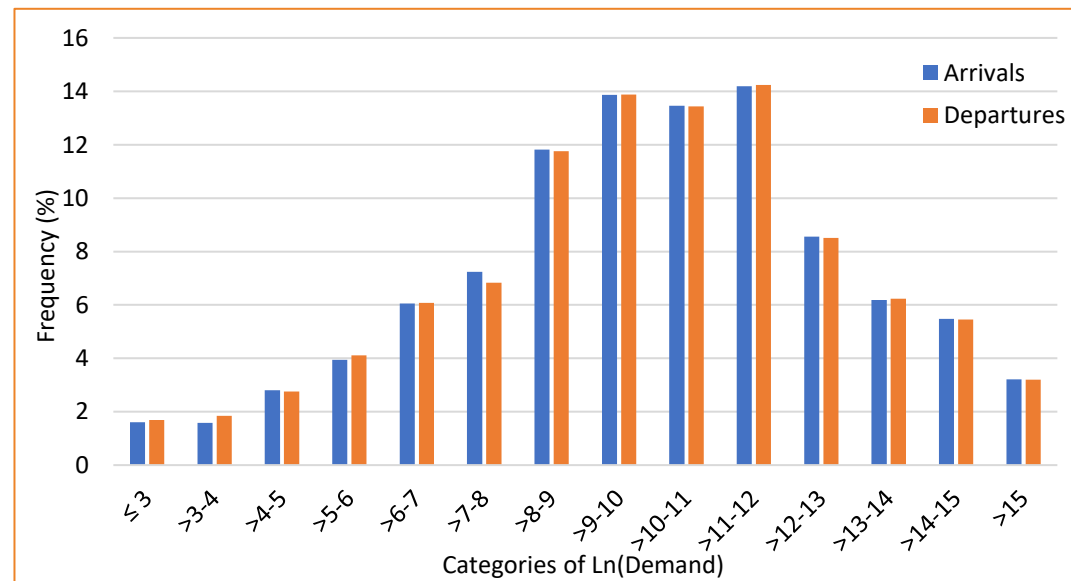
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# DATASET DESCRIPTION

- The airport demand data are sourced from the airline origin and destination survey conducted by BTS
- BTS provides detailed information about 10% of the tickets collected from domestic and international airlines operating in the US
- We considered the domestic air travelers from 2010 to 2018 across the 50 states in US
- Passenger trips in origin and destination survey are aggregated at quarters and airports and scaled appropriately
- We consider 510 airports for which itinerary information are available

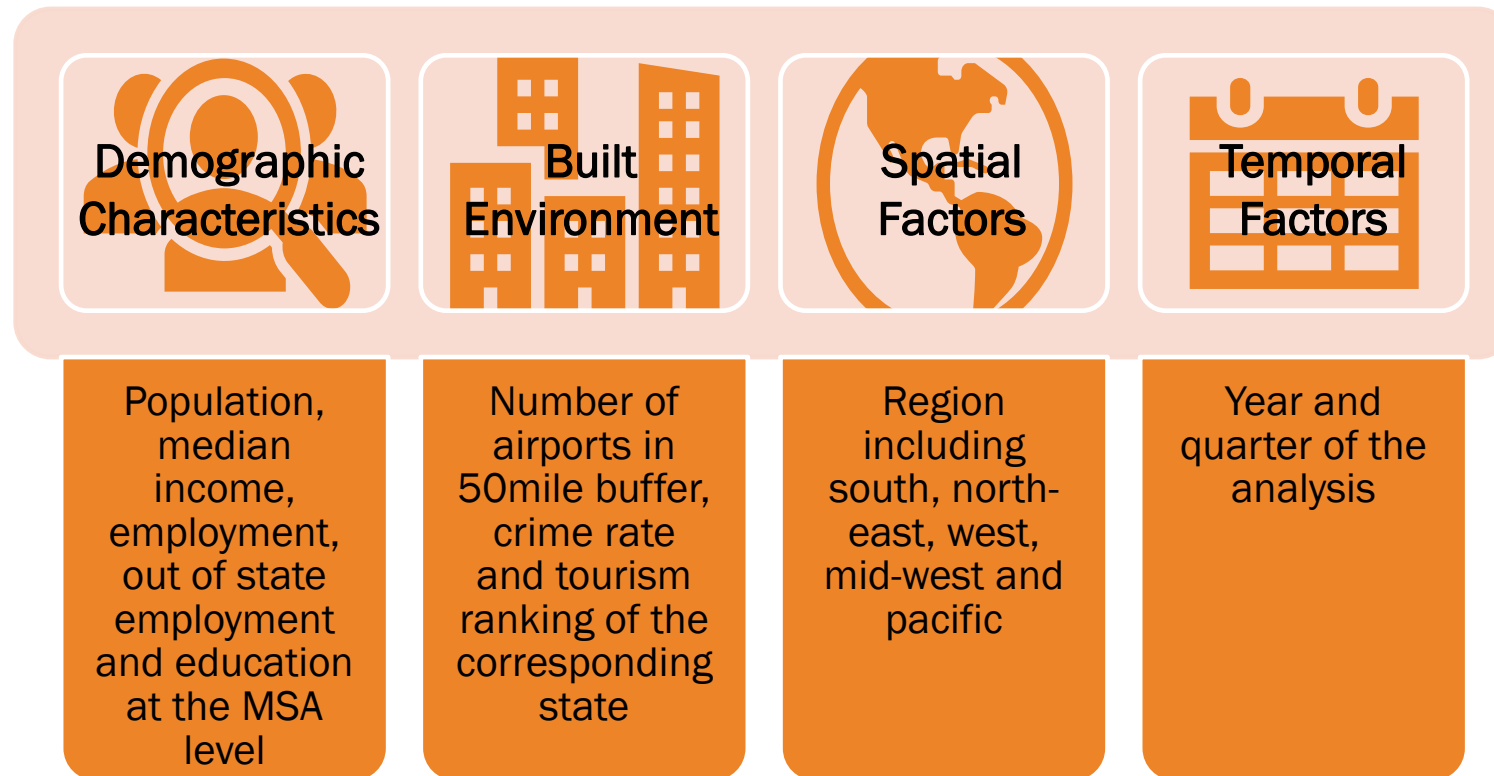
# DATASET DESCRIPTION

- After cleaning the data, we obtain a total of 8,477 observations for estimation
- In preparation of dependent variables, we performed log transformation of arrivals and departures



# DATASET DESCRIPTION

- The BTS airline data is also augmented with a host of independent variables





# MODEL SELECTION

- We perform the model selection by a two-step process
- First, we compare the performance of the independent GOP model with the performance of a linear regression model
- We build equivalent measures for the two models from both approaches: adjusted  $R^2$  and log-likelihood
- The linear regression model for arrivals (departures) with 12 (12) parameters resulted in an adjusted  $R^2$  value of 0.401 (0.397)
- For the GOP arrivals (departures) model with 15 (16) parameters resulted in an adjusted  $R^2$  value of 0.408 (0.405)

# MODEL SELECTION

- LL and BIC value for the equivalent linear regression framework -37,363.3 (with 24 parameters) and 74,876.2, respectively
- LL and BIC value for the proposed GOP system is -37,128.0 (with 31 parameters) and 74,449.3, respectively
- In the second step, three variants of GOP models are compared
- The BIC values for the three models are as follows: a) Independent GOP model: 74,449.3, b) Restricted GOP model: 74,374.9 and c) Joint Panel GOP model: 60,475.1

# ESTIMATION RESULTS

Variables	Arrivals	Departures
<b>Propensity Components</b>		
<b><i>Demographic Factors</i></b>		
Population	▲	▲
Median income	▲	▲
Out of state employment	▼	▼
Education Level (Base: High(% adults without high school degree <=12%))		
Low	▼	▼
<b><i>Built Environment Factors</i></b>		
No. of airports	▲	▲
Tourist's Attraction (Base: Others)		
Top10	▲	▲
Bottom10	▼	▼

# ESTIMATION RESULTS

Variables	Arrivals	Departures
Propensity Components		
<i>Spatial Factors</i>		
Region (Base: West and Mid-West)		
South		
North-East		
Pacific		
<i>Temporal Factors</i>		
Quarter (Base: Quarter 1)		
Quarter 2&4		
Quarter 3		

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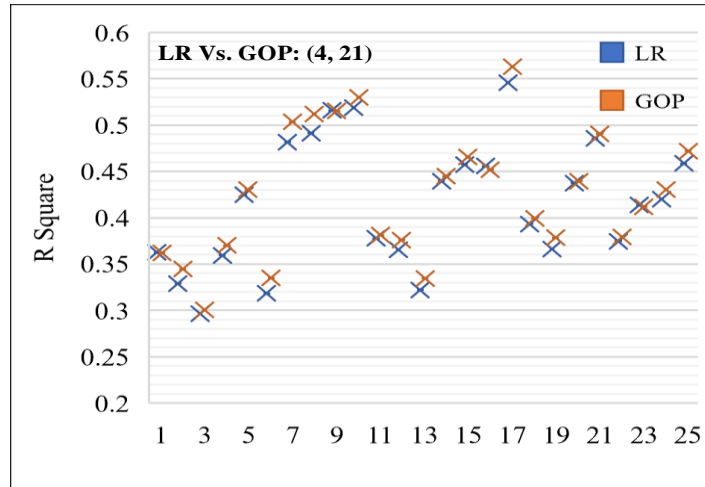
# ESTIMATION RESULTS

- The proposed model also allows for category specific deviations on various predefined thresholds
- We estimated unobserved effects at multiple levels: airports, year, quarter, airport – year and airport – quarter
- Airport – year and airport – quarter level effects have significant influence on air travel demand
- These variables indicate that the air passenger arrivals and departures may vary for different airports based on the unobserved effects

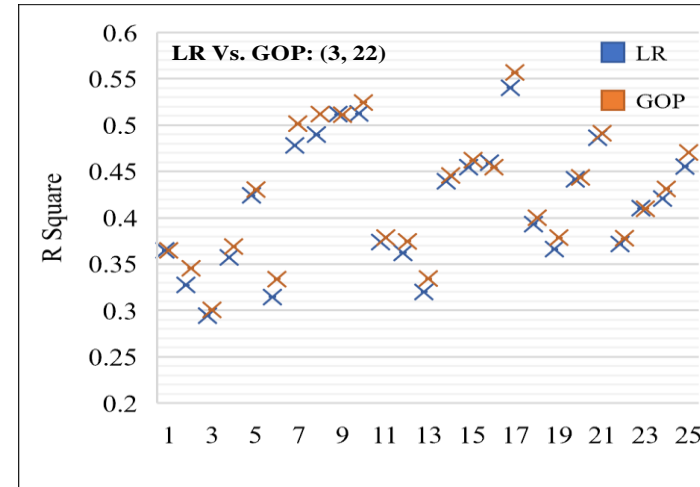
# MODEL VALIDATION

- A validation test is performed based on quarterly passenger arrivals and departures for year 2017
- The validation set consists of 1,609 observations for 415 airports
- 25 data samples, of 100 airports each, are randomly generated from the hold out validation sample
- For the arrival model, the GOP model performs better than LR model in 43 out of 50 cases ( $R^2$ : 21 and LL: 22) while for the departure model, the GOP model performs better in 45 cases ( $R^2$ : 22 and LL: 23)

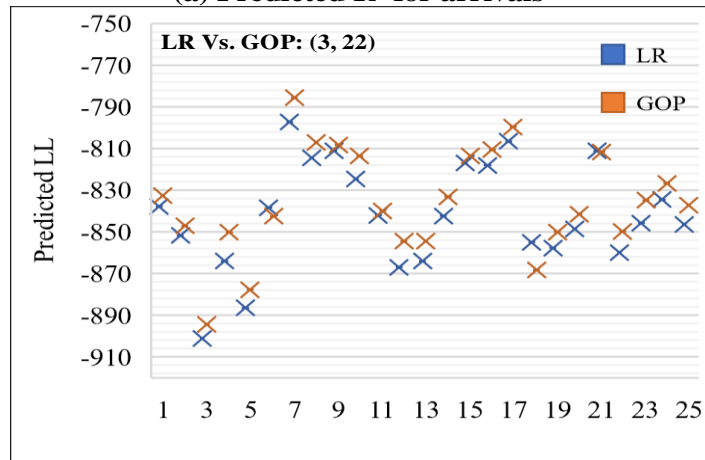
# MODEL VALIDATION



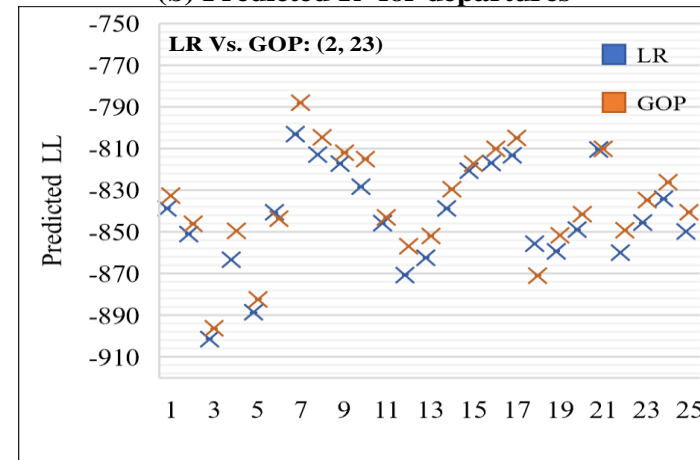
(a) Predicted R<sup>2</sup> for arrivals



(b) Predicted R<sup>2</sup> for departures



(c) Predicted LL for arrivals



(d) Predicted LL for departures

# MODEL VALIDATION

- Subsequently, we compared the performance of the three GOP model systems
- The LL and BIC values computed using the validation dataset also clearly highlights the superiority of the joint panel GOP model

Model System	Log-likelihood	BIC
Independent GOP	-6972.12	14,131.12
Restricted GOP	-6972.13	14,058.80
Joint Panel GOP	-5868.40	11,857.37



# POLICY ANALYSIS

Variables	Arrivals	Departures
Population	23.66	23.86
Median income	19.38	19.49
Out of state employment	-0.27	-0.27
Education Status (Low)	-45.00	-45.26
No. of airports	32.43	32.62
Top10	60.03	60.22
Bottom10	-29.87	-29.96
Quarter 2&4	8.51	8.54
Quarter 3	15.33	15.40

\* percentage change of aggregate probability of the highest demand category due to changes of independent variables

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# SUMMARY

- Understanding the factors affecting airline demand at US airports is important for long-term planning and operational decisions.
- The current study contributes to the existing literature along multiple directions
- The proposed research develops a joint panel generalized ordered probit model system with observed thresholds for modeling air passenger arrivals and departures
- The proposed model is estimated using airline data compiled by BTS for 510 airports across the US

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# SUMMARY

- The joint panel model that accommodates for the presence of unobserved heterogeneity performs the best in terms of empirical context
- We perform an elasticity analysis to quantify the impact of the factors on airline demand
- The results identify important predictors for airline demand
- In particular, they highlight the role of tourism in the state, regional population and median income
- Augmenting the data in our research with local economic indicators and airport specific attributes might be an avenue for future research

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# QUESTIONS